

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States						
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West		
2005	124.4	108.6	116.6	134.9	128.8	*	*	*	*	*		
2006	111.9	98.6	101.5	127.0	109.6	*	*	*	*	*		
2007	96.3	86.8	89.9	107.9	92.4	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2007	Nov	86.9	74.0	82.5	97.7	84.8	72.6	56.0	67.2	81.3	77.5	
2007	Dec	85.9	72.6	84.7	95.3	83.0	54.8	39.9	51.0	63.8	56.1	
2008	Jan	86.2	69.6	85.9	89.9	93.8	73.2	55.7	69.7	74.5	88.5	
2008	Feb	83.8	71.8	82.7	85.0	92.5	80.4	70.5	80.9	79.5	88.9	
2008	Mar	83.0	80.8	74.1	84.9	91.2	93.5	97.1	84.9	94.0	98.9	
2008	Apr	88.9	79.3	83.6	91.0	98.8	103.2	98.5	100.8	108.7	100.7	
2008	May	84.5	77.0	78.6	84.5	96.6	100.1	98.3	93.4	101.7	106.0	
2008	Jun	89.4	79.6	79.4	93.7	101.0	106.5	97.5	97.3	113.1	112.8	
2008	Jul	87.0	73.6	81.6	93.8	92.5	95.4	79.3	87.5	105.7	100.2	
2008	Aug	93.5	79.8	83.9	96.6	109.5	99.4	80.1	88.9	102.4	120.9	
2008	Sept	89.5	67.7	83.3	89.0	113.6	85.9	65.0	81.8	82.4	111.9	
2008	Oct r	85.7	68.1	79.5	87.2	103.7	84.3	66.5	76.0	82.5	109.6	
2008	Nov p	82.3	63.2	74.2	85.3	101.2	65.6	43.6	57.1	68.0	87.8	
	vs. last month:	-4.0%	-7.2%	-6.7%	-2.2%	-2.4%	-22.2%	-34.4%	-24.9%	-17.6%	-19.9%	
	vs. last year:	-5.3%	-14.6%	-10.1%	-12.7%	19.3%	-9.6%	-22.1%	-15.0%	-16.4%	13.3%	